



**Rick Kondoff**

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Rick works to facilitate introductions to GBQ resources and alliance partners as needed. He works with GBQ & BDO to build an integrated team that focuses on the success of your business.

Rick has 25 years of business development experience including 12 years of business development and marketing experience in the accounting industry. Rick's first experience with accounting firm development began in 1999 with 5 years at one of the true giants of the industry, Ernst & Young LLP. While at E&Y, Rick was able to draw upon the global resources of Ernst & Young and was exposed to many services that also exist within GBQ's global Alliance firm BDO Seidman LLP.

Rick looks out for the best interests of clients and prospects by facilitating introductions to various GBQ and BDO Seidman accounting, tax, and business consulting personnel that can help make and save money. From manufacturing, to non-profits, to public companies, Rick is well versed in the topics and services applicable to a wide range of industries. Rick has access to GBQ resources that can be brought to bear on just about any business opportunity or challenge.

From a continuing education perspective, Rick is responsible for ensuring that our clients, prospective clients and friends of the firm are invited to GBQ seminars. Rick also works closely with the Managing Partner on client satisfaction initiatives, including client satisfaction surveys and in-person interviews.